

# October 26, 2021, Navigating Solar Lease Agreements and the Solar Development Process: A Program for NY Farmers and Rural Landowners

9:30 AM – 3:30 PM EDT



Three locations:

- CCE Albany County, 24 Martin Road, Voorheesville, NY
- CCE Columbia County, 479 Rte. 66, Hudson, NY
- Salem Farm Supply, 5109 State Route 22, Salem, NY 12865

Cost - \$40 for first person from family/farm, \$15 for each additional person

Register: <https://caahp.cceext.net/civicrm/event/info?reset=1&id=141>

More information: Dayton Maxwell, (518)380-1498, [dtm4@cornell.edu](mailto:dtm4@cornell.edu)

## Agenda

- **9:30-10:15am:** Understanding the Solar Development Process and What Solar Companies are Looking For
- **10:15-11:00am:** Understanding Solar Lease Agreements and Tips for Negotiating a Contract
- **11:00-11:30am:** Q&A with Morning Presenters
- **11:30am-12:30pm:** Break
- **12:30-1:30pm:** How Municipal Regulations Affect Solar Development Opportunities at the Local Level
- **1:30pm:** Optional In-Person Discussion with Local Speakers Coordinated by Individual Counties